

代码 Code	产品名称 Item Name	销售 分数 PV	零售价 (美元) Retail (USD)	自动订货价 (美元) Auto-Delivery (USD)	IIX和自动订货价 (美元) IIX & Auto-Delivery (USD)	零售价 (港元) Retail (HKD)	自动订货价 (港元) Auto-Delivery (HKD)	IIX和自动订货价 (港元) IIX & Auto-Delivery (HKD)
康沛 - 营养补充品^a Nutrifii - Nutritional Supplement^a								
110.020101	全衡营养素 (高效抗氧化剂 x1及活性矿物质 x1) Optimals (Optimal-V x1 + Optimal-M x1)	55	\$113.58	\$96.58	\$79.38	\$880	\$748	\$615
102.020101	葡萄籽100 Vináli	31	\$54.88	\$46.58	\$38.58	\$425	\$361	\$299
103.020101	超级水果素 Rejuveniix	40	\$79.88	\$67.88	\$55.88	\$619	\$526	\$433
104.020101	辅酶 - 奥米加 Omega-Q	34	\$66.88	\$56.88	\$46.88	\$518	\$441	\$363
105.020101	活性辅酶 Biopro-Q	45	\$89.88	\$76.48	\$62.88	\$697	\$593	\$487
106.020102	沸石净体素 Restoriix	55	\$111.88	\$94.88	\$78.48	\$867	\$735	\$608
107.020101	钙镁健骨 Magnical-D	25	\$56.58	\$47.88	\$39.58	\$438	\$371	\$307
123.020201	MOA睿康营养液 (升级版) MOA II Pouches (Upgrade)	90	\$199.83	\$169.85	\$139.88	\$1549	\$1316	\$1084
903.020100	抗氧化套装 全衡营养素 x 1, 超级水果素 x 1, 葡萄籽100 x 1 Anti-oxidant Pack Optimals x 1, Rejuveniix x 1, Vináli x 1	100	\$212.00	\$180.00	\$148.00	\$1643	\$1395	\$1147
904.020100	宝心套装 全衡营养素 x 1, 葡萄籽100 x 1, 辅酶 - 奥米加 x 1 Heart Health Pack Optimals x 1, Vináli x 1, Omega-Q x 1	100	\$212.00	\$180.00	\$148.00	\$1643	\$1395	\$1147
906.020100	全衡营养二人套装 全衡营养素 x 2 Optimals Health Pack for 2 Optimals x 2	100	\$212.00	\$180.00	\$148.00	\$1643	\$1395	\$1147
901.020201	抗敏套装 葡萄籽100 x 2, 沸石净体素 x 1 Anti-allergic Pack Vináli x 2, Restoriix x 1	100	\$212.00	\$180.00	\$148.00	\$1643	\$1395	\$1147
908.020200	抗衰老套装 全衡营养素 x 1, 活性辅酶 x 2 Anti-aging Pack Optimals x 1, Biopro-Q x 2	120	\$266.00	\$226.00	\$186.00	\$2062	\$1752	\$1442
907.020100	全衡健骨套装 全衡营养素 x 1, 沸石净体素 x 1, 钙镁健骨 x 1 Bone Health Pack Optimals x 1, Restoriix x 1, Magnical-D x 1	120	\$266.00	\$226.00	\$186.00	\$2062	\$1752	\$1442
913.020101	美肤套装 沸石净体素 x 1, 活性辅酶 x 1, 葡萄籽100 x 1, 养颜功能包 - 橘子味 x 1 Care For Skin Pack Restoriix x 1, Biopro-Q x 1, Vináli x 1, PureNourish Beauty Boost - Orange flavor x 1	120	\$266.00	\$226.00	\$186.00	\$2062	\$1752	\$1442

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康沛 - 营养补充品^a Nutrifij - Nutritional Supplement^a				
966.020201	全方位健康500套装 (升级版) 全衡营养素 x 2, 葡萄籽100 x 4, 超级水果素 x 2, 辅酶 - 奥米加 x 2, 沸石净体素 x 2, 活性辅酶 x 1, 钙镁健骨 x 2 Panoptic Health 500 Product (Upgrade) Optimals x 2, Vináli x 4, Rejuveniix x 2, Omega-Q x 2, Restorix x 2, Biopro-Q x 1, Magnical-D x 2	500	\$752.00	\$5828
911.020102	营养200套装 全衡营养素 x 1, 超级水果素 x 1, 葡萄籽100 x 1, 辅酶 - 奥米加 x 1, 沸石净体素 x 1, 活性辅酶 x 1 Nutritional 200 Optimals x 1, Rejuveniix x 1, Vináli x 1, Omega-Q x 1, Restorix x 1, Biopro-Q x 1	200	\$332.00	\$2573

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雷·斯特兰德医生推荐的「六个月保养」健康计划^{a,f} "Six-month Nutritional" Health Scheme recommended by Dr. Ray Strand^{a,f}

想寻找出适合自己的产品? 顾客可透过简单的健康分析, 了解个人的健康需要, 并按照雷·斯特兰德医生推荐的「六个月保养」健康计划搭配出专属的健康保养方案。欲了解更多详情, 请登入xOffice超级办公室的资料库下载「健康指南」及「健康分析表」。Want to find the right product for yourself? Through a simple health analysis, customers can learn about their personal health needs. Followed by an exclusive nutritional plan in accordance with the "Six-month Nutritional" health scheme recommended by Dr. Ray Strand. For more information, please visit the xOffice library to download the "Health Guide" and "Health Analysis Form".

961.020103	「六个月保养」套装 - 750分基本组合 全衡营养素 x 6, 葡萄籽100 x 6, 钙镁健骨 x 6, 辅酶 - 奥米加 x 6 6-month Pack - 750 PV Basic Kit Optimals x 6, Vináli x 6, Magnical-D x 6, Omega-Q x 6	750	\$1088.00	\$8432
962.020201	「六个月保养」套装 - 250分组合 沸石净体素 x 1, 超级水果素 x 2, 活性辅酶 x 1, 纤体滴 x 1, 健怡餐 (升级版) x 1 6-month Pack - 250 PV Restorix x 1, Rejuveniix x 2, Biopro-Q x 1, Slenderiix & Xceler8 x 1, PureNourish - Natural flavor x 1	250	\$385.00	\$2984
110.020101PK3	「六个月保养」套装 - 全衡营养素 x 3 6-month Pack: Optimals x 3	140	\$206.00	\$1597
106.020102PK2	「六个月保养」套装 - 沸石净体素 x 2 6-month Pack: Restorix x 2	97	\$139.00	\$1077
103.020101PK3	「六个月保养」套装 - 超级水果素 x 3 6-month Pack: Rejuveniix x 3	109	\$148.00	\$1147
107.020101PK3	「六个月保养」套装 - 钙镁健骨 x 3 6-month Pack: Magnical-D x 3	68	\$105.00	\$814
102.020101PK3	「六个月保养」套装 - 葡萄籽100 x 3 6-month Pack: Vináli x 3	83	\$103.00	\$798
104.020101PK3	「六个月保养」套装 - 辅酶 - 奥米加 x 3 6-month Pack: Omega-Q x 3	92	\$124.00	\$961
105.020101PK3	「六个月保养」套装 - 活性辅酶 x 3 6-month Pack: Biopro-Q x 3	110	\$171.00	\$1325
250.020100PK2	「六个月保养」套装 - 纤体滴 x 2 6-month Pack: Slenderiix & Xceler8 x 2	138	\$228.00	\$1767
201.020200PK2	「六个月保养」套装 - 健怡餐 (升级版) x 2 6-month Pack: PureNourish - Natural flavor x 2	72	\$125.00	\$969

「六个月保养」分数递延计划 "Six-month Nutritional" Health Scheme Volume Point Deferred Program

通过认识雷·斯特兰德医生推荐的「六个月保养」健康计划, 顾客可按推荐的产品方案自由组合加盟订单或自动订货订单, 并使用此分数递延计划将一次性订单中的指定销售分数作为其后5个周期保持活跃用途, 并享有更多优惠。With the "Six-month Nutritional" Health Scheme recommended by Dr. Ray Strand, customers are able to combine different recommended products for enrollment order or Auto-delivery Order. The Volume Point Deferred Program will defer the Volume Point from this one-time order to maintain ones active status for the following 5 cycles and receive other benefits.

凡自选产品满1000分销售分数的加盟订单, 即可享:
Entitlements of purchasing over 1000PV include:

1. 整张订单中的500分销售分数将会分配在其后5个周期内, 作为保持活跃用途, 余下分数将会在入会当周计算佣金。The first 500PV will be distributed evenly in the following 5 cycles of enrollment for the purpose of maintaining ACTIVE status. The remaining PV will be counted as enrollment PV and form the basis for commission calculation in the week of enrollment.
2. 在首个活跃周期后, 可额外获得一个周期保持活跃, 即代表会员在首七个周期内将符合领取佣金的资格。One extra activation week following the first 6 cycles of enrollment, i.e. ACTIVE status in the first 7 cycles of enrollment to enjoy commission-eligible status.
3. 延长黄金资格完成时间至10周。Extend GOLD status completion period to 10 weeks.
4. 获赠精美「健康指南」一本及「健康分析表」一份。Complimentary health guide and health assessment form.

凡自选产品满600分销售分数的自动订货订单, 即可享:
Entitlements of purchasing over 600PV include:

1. 整张订单中的500分销售分数将会分配在其后5个周期内, 作为保持活跃用途, 余下分数将在订购当周内计算。The first 500PV will be distributed evenly in the following 5 cycles for the purpose of maintaining ACTIVE status. The remaining PV will be counted in the order week.
2. 获赠精美「健康指南」一本及「健康分析表」一份。Complimentary health guide and health assessment form.

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纤体滴 - 体重管理系统^a Slenderiiz - Weight Management System^a								
250.020100	纤体滴 (消脂易及促纤益) Slenderiiz & Xceler8	76	\$174.88	\$148.68	\$122.58	\$1355	\$1152	\$950
201.020200	健怡餐 (升级版) PureNourish - Natural flavor	40	\$95.98	\$81.58	\$67.28	\$744	\$632	\$521
203.020200	养颜功能包 - 橘子味 PureNourish Beauty Boost - Orange flavor	12	\$33.28	\$28.28	\$23.28	\$258	\$219	\$180
204.020200	健力功能包 - 巧克力味 PureNourish Power Boost - Cocoa flavor	12	\$33.28	\$28.28	\$23.28	\$258	\$219	\$180
900.020101	纤体滴基本套装 纤体滴 x 1, 健怡餐 (升级版) x 1 Slenderiiz (Basic) Slenderiiz & Xceler8 x 1, PureNourish - Natural flavor x 1	105	\$243.88	\$207.28	\$170.88	\$1890	\$1606	\$1324
959.020101	纤体滴500精选套装 纤体滴 x 3, 全衡营养素 x 2, 超级水果素 x 1, 葡萄籽100 x 1, 辅酶-奥米加 x 2, 沸石净体素 x 1, 健怡餐 (升级版) x 1 Slenderiiz 500 advanced Slenderiiz & Xceler8 x 3, Optimals x 2, Rejuveniix x 1, Vináli x 1, Omega-Q x 2, Restoriix x 1, PureNourish - Natural flavor x 1	500		\$758.00			\$5875	

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卓霏 - 护肤品系列^a Jouvé - Skin Care^a								
326.020201	滋养晚霜 Nourishing Night Cream	59	\$128.40	\$109.14	\$89.88	\$995	\$846	\$697
320.020201	紧致活肤精华露 Instant Tightening and Restoring Serum	42	\$89.83	\$76.35	\$62.88	\$696	\$592	\$487
321.020201	亮肌唤白凝霜 Dark Spot Corrector and Brightening Cream	59	\$126.97	\$107.93	\$88.88	\$984	\$836	\$688
914.020202	卓霏多效焕颜套装 滋养晚霜 x 1, 紧致活肤精华露 x 1, 亮肌唤白凝霜 x 1, 紧致活肤精华露迷你装 x 12, 亮肌唤白凝霜迷你装 x 8 New Jouvé Skin System Nourishing Night Cream x 1, Instant Tightening and Restoring Serum x 1, Dark Spot Corrector and Brightening Cream x 1, Instant Tightening and Restoring Serum Sample Pack x 12, Dark Spot Corrector and Brightening Cream Sample Pack x 8	200	\$474.29	\$403.14	\$332	\$3676	\$3124	\$2573
330.020201	卓霏双效焕颜套装 紧致活肤精华露 x 1, 亮肌唤白凝霜 x 1 Jouvé Skin System Instant Tightening and Restoring Serum x 1, Dark Spot Corrector and Brightening Cream x 1	100	\$209.83	\$178.35	\$146.88	\$1626	\$1382	\$1138
321.020201PK2	卓霏亮肌唤白双宝套装 亮肌唤白凝霜 x 2 Jouvé Brightening Duo Pack Dark Spot Corrector and Brightening Cream x 2	100	\$226.97	\$186.92	\$159.88	\$1759	\$1449	\$1239
912.020201	卓霏日夜青春套装 滋养晚霜 x 1, 亮肌唤白凝霜 x 1 Jouvé Total Youth Enhancement Kit Nourishing Night Cream x 1, Dark Spot Corrector and Brightening Cream x 1	108	\$246.97	\$209.93	\$172.88	\$1914	\$1627	\$1340
335.020201	卓霏紧肤商务套装 紧致活肤精华露 x 1, 紧致活肤精华露迷你装 x 12 Jouvé Tightening Business Pack Instant Tightening and Restoring Serum x 1, Instant Tightening and Restoring Serum Sample Pack x 12	100	\$212.69	\$180.78	\$148.88	\$1648	\$1401	\$1154
336.020201	卓霏唤白商务套装 亮肌唤白凝霜 x 1, 亮肌唤白凝霜迷你装 x 8 Jouvé Brightening Business Pack Dark Spot Corrector and Brightening Cream x 1, Dark Spot Corrector and Brightening Cream Sample Pack x 8	100	\$214.11	\$182	\$149.88	\$1659	\$1411	\$1162

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睿活 - 个人护理系列^a Reviive - Personal Care^a

309.020101	睿活护齿牙膏 Reviive Toothpaste	5	\$14.58	\$12.38	\$10.20	\$113	\$96	\$79
309.010100PK11	睿活护齿牙膏 (买10送1优惠) Reviive Toothpaste (buy 10 get 1 free)	50	\$146.00	\$124.00	\$102.00	\$1132	\$961	\$791

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睿活 - 个人护理系列 (包邮) Reviive - Personal Care (Mail Included)

00001.02	睿活修复洗发乳 Reviive Shampoo	10	\$22.00	\$18.00	\$15.00	¥140	¥115	¥98
00002.02	睿活修护润发乳 Reviive Conditioner	10	\$22.00	\$18.00	\$15.00	¥140	¥115	¥98
00003.02	睿活滋养沐浴乳 Reviive Body Wash	12	\$26.00	\$22.00	\$18.00	¥169	¥139	¥118
10002.02	睿活个人护理套装 睿活修复洗发乳 x 2, 睿活修护润发乳 x 2, 睿活滋养沐浴乳 x 2 Reviive Personal Care Box Set Reviive Shampoo x 2, Reviive Conditioner x 2, Reviive Body Wash x 2	50	\$120.00	\$98.00	\$84.00	¥769	¥633	¥538

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倍净 - 净水系统^a Puritii - Water Filtration System^a

262.020101	不锈钢水瓶 (不设滤芯) ^b Stainless Steel Water Bottle, no filter ^b	10	\$48.50	\$41.23	\$33.95	\$376	\$320	\$263
261.020101	耐用胶水瓶 (不设滤芯) ^b Plastic Water Bottle, no filter ^b	7	\$32.79	\$27.87	\$22.95	\$254	\$216	\$178
263.020100	净水滤芯 Puritii Water Filter	38	\$81.36	\$69.15	\$56.95	\$631	\$536	\$441
263.020100PK2	净水滤芯 (两枚装) Puritii Water Filter 2-Pack	70	\$152.86	\$129.93	\$107.00	\$1185	\$1007	\$829
471.020201	升级版「倍净」净水瓶 2.0 (不设滤芯) ^b Tritan Bottle 2.0 (plastic), no filter ^b	7	\$34.08	\$28.88	\$23.88	\$264	\$224	\$185
481.020201	升级版「倍净」净水滤芯 2.0 Puritii Water Filter 2.0	38	\$85.58	\$72.88	\$59.88	\$663	\$565	\$464
473.020201	升级版「倍净」净水瓶 2.0 套装 Puritii Tritan Water Filtration System 2.0	45	\$119.66	\$101.76	\$83.76	\$927	\$789	\$649
481.020201PK2	升级版「倍净」净水滤芯 2.0 (两枚装) Puritii Water Filter 2.0 2-Pack	70	\$158.57	\$134.79	\$111.00	\$1229	\$1045	\$860

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倍净 - 空气净化系统(包邮) Puritii - Air Purification System (Mail Included)

451.020102	倍净空气净化器 Puritii Air Purification System	1000	\$2410.00	\$2050.00	\$1688.00	¥15588	¥13288	¥10888
401.010101	空气净化滤网 ¹ Air Purification System Filter ¹	110	\$357.00	\$303.00	\$250.00	¥2228	¥1888	¥1556
403.020201	终生保养 ^{II} (即享有连续7个周年日, 每年获得免费滤网一个) Life Time Warranty ^{II} (Enjoy Air Purification System filter once a year in 7 years continually)			\$187.00			¥1156	

I. 如已购买终生保养, 当购买滤网时将获扣减300元人民币优惠 (编码为AIR50)。An offer of RMB 300 deduction is applied to Air Purification System Filter if Life Time Warranty has been purchased before (Part Number: AIR50).

II. 必须与倍净空气净化器同时购买。Must purchase with Air Purification System at the same time.

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Priime - 复方精油系列^a Priime - Essential Oil^a								
420.020101	Priime 宁静复方精油 Priime Calm Essential Oil	30	\$62.88	\$53.48	\$43.88	\$487	\$414	\$340
421.020101	Priime 冰沁复方精油 Priime Ice Essential Oil	30	\$62.88	\$53.48	\$43.88	\$487	\$414	\$340
422.020101	Priime 纾旷复方精油 Priime Escape Essential Oil	20	\$41.28	\$34.88	\$28.88	\$320	\$270	\$224
423.020101	Priime 全预复方精油 Priime Sentry Essential Oil	32	\$63.88	\$54.28	\$44.88	\$495	\$421	\$348
424.020101	Priime 分馏椰子基底油 Priime Fractionated Coconut Oil	13	\$28.88	\$24.48	\$20.28	\$224	\$190	\$157
905.020101	Priime 精油礼盒套装 宁静 x1, 冰沁 x1, 纾旷 x1, 全预 x1 Priime Essential Box Set Calm x 1, Ice x 1, Escape x 1, Sentry x 1	100	\$211.28	\$179.58	\$147.88	\$1637	\$1392	\$1146
909.020101	Priime 复方精油全能套装 宁静 x1, 冰沁 x1, 纾旷 x1, 全预 x1, 分馏椰子基底油 x1 Priime All-purpose Pack Calm x 1, Ice x 1, Escape x 1, Sentry x 1, Fractionated Coconut Oil x 1	110	\$232.68	\$197.88	\$162.88	\$1803	\$1534	\$1262

代码 Code	产品名称 Item Name	优惠价(美元) Special Price (USD)	优惠价(港元) Special Price (HKD)
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销售工具^{a,c,d} Sales Tools^{a,c,d}			
001.020200	双倍优惠资格(双倍卡) IIX Membership	\$150.00	\$1163
06005ARX	Premium xOffice 下线管理系统(四周) Premium xOffice - Downline Management System (4-week Subscription)	\$19.95	\$155
576.020201	BOS业务发展系统 Business Orientation System	\$29.95	\$232
501.020201	爱睿希生活杂志(每包10份) Health In Style Magazine (Pack of 10)	\$30.19	\$234
50025	康沛营养补充品销售小册子(每包10份) ^c Nutrifii Supplement Leaflet (Pack of 10) ^c	\$3.30	\$26
504.020200	纤体滴体重管理销售小册子(每包10份) ^c Slenderiiz Weight Management Leaflet (Pack of 10) ^c	\$2.50	\$19
502.020202	倍净净水系统销售小册子(每包10份) ^c Purifii Water Filtration Leaflet (Pack of 10) ^c	\$2.50	\$19
50127	倍净空气净化器销售小册子 ^d Purifii Air Purification System Leaflet ^d	\$3.70	\$29
50209	睿活个人护理系列销售小册子(每包10份) ^c Reviive Personal Care Leaflet (Pack of 10) ^c	\$11.00	\$85
50152	Priime复方精油销售小册子(每包5份) ^c Priime Leaflet (Pack of 5) ^c	\$14.20	\$110
600.020200	康沛胶囊收纳盒 ^a Nutrifii Capsule Storage Box ^a	\$3.60	\$28
103	康沛双层收纳盒 ^a Nutrifii Double-Layer Storage Box ^a	\$7.49	\$58
260.020101	纤体滴手摇杯(500毫升) ^a Slenderiiz Shaker Bottle (500ml) ^a	\$10.99	\$85
60241	纤体滴便携式多功能容器 ^a Slenderiiz Gostak ^a	\$10.99	\$85
108	纤体滴套装保护袋 ^a Slenderiiz Neoprene Bag ^a	\$6.57	\$57

条款及细则

Terms and Conditions

- 所有美国邮寄的产品均需付相等或于订单总额百分之6的运费,以每张订单计算。A shipping charge (6% of the order amount) will apply to every order supplied by US.
- 此产品属忠诚计划产品,含较低销售分数。请参考忠诚计划2012年12月更新版细则。This is a product under the Loyalty Plan and has comparatively lower PV. Please refer to the revised terms and conditions of the Loyalty Plan (December 2012 version).
- 小册子运费为每包2美元;如购满10包,运费将获豁免;Priime 小册子如购满5包,运费将获豁免;只适用于香港及中国内地。The shipping fee of Product Leaflets is US\$2 per pack, waived for order of 10 packs or 5 packs of Priime leaflet and above. The waiver is available to Hong Kong and Mainland China regions only.
- 此产品邮寄到付。This product leaflet is paid on delivery.
- 入会时必须同时购买BOS业务发展系统一套,价值29.95美元。One set of BOS Business Orientation System must be purchased at USD 29.95 at the time of enrollment.
- 可退回的产品只包括分数未结算佣金或奖金的部分,而退货的产品必须为「可再次销售状态」,即未开封和外观完好,同时产品有效期必须有12个月或以上。Returnable products are only including unsettled part of PV commissions or bonuses; those returned products must be in "resalable condition", which are unsealed, non-damaged and still valid for 12 months or more.
- 由美国邮寄的产品均以美元计算,港币仅作参考,包邮优惠产品以人民币计算,美元仅作参考。最终价格以ARIIX电脑系统为准。Products supplied by US will be charged in US dollars. Local currency is for reference only. Product with mail included will be charged in RMB, US dollars is for reference only. Prices and sales points indicated in the ARIIX computer system shall be final.
- 美国邮寄产品及包邮优惠产品不能在同一张订单中订购,需分别下单。US-Supply Orders & HK-Supply Orders will be placed in two separate order forms.



Unleashing the Human Potential for Good

释放潜能 成就精彩人生

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